

MATT THOMPSON

Executive Biography

Dallas, Texas | 214.555.5555 | mthomp@notmail.com | [LinkedIn](#)



Admired for shattering financial performance records, driving radical growth, and building the financial infrastructure of a billion-dollar enterprise, Matt Thompson is a trusted financial expert with a remarkable history of guiding major corporate mergers, designing highly efficient reporting systems, and optimizing staff performance. He has an outstanding background in supporting executive boards and maximizing profits of Fortune 500 companies.

As the Chief Financial Officer of 1234 Technologies, Matt deployed revolutionary financial strategies that empowered the company to grow from \$56 million to \$1.2 billion annually. By restructuring financial operations and completing 5 corporate acquisitions, he expanded the annual revenue stream by over \$980 million in just 3 years. While doing so, he brought operational profits from 9% to 26%. To finance the company's largest acquisition, he raised \$400 million at very attractive rates.

- BUSINESS OPTIMIZATION:** Achieved annual goal in 8 months; awarded 4 largest jobs in company's history.
- SYSTEM EFFICIENCY:** Cut quantity overpayments 90% in 1 year by automating timecard process.
- AGGRESSIVE GROWTH:** Grew retail category from 3% to 45% of total sales, generating \$20 million in just 8 months.
- TEAM BUILDING & INSPIRATION:** Led team of 60+ across global locations, promoting many into executive roles.

DELIVERED RESULTS:

- ✓ Enabled Rapid Growth to \$1.2B
- ✓ Generated \$980M+ in 3 Years
- ✓ Strategized 5 Acquisitions
- ✓ Raised \$400M+ in 2 Years
- ✓ Slashed OPEX by 34%
- ✓ Stopped Pay Errors in 6 Months
- ✓ Increased Job Volume 25%
- ✓ Ended \$790 in Tax Liabilities

Prior to this role, Matt was the Chief Financial Officer of ABC Asphalt, where he structured financial systems that enabled the company to seamlessly integrate 2 asphalt plants and consolidate 12 facilities. In this capacity, he greatly improved the accuracy of financial reporting, minimized processing times, and maximized profits. In fact, he slashed \$790,000+ in annual operating expenses and tax liabilities while lowering production costs by 35%.

After he was awarded the 4 largest jobs in ABC Asphalt's history, Matt boosted retail sales to represent 45% of the total company sales, achieving the annual retail goal of \$20 million in just 8 months. Through systems enhancements and automation, he stopped 90% of payroll overpayments, decreased inventory adjustments by 58%, reduced fuel inventory variance by 55%, and improved estimated job volume by 25%.

As an Executive Consultant at Global Profit Corp, Matt maximized the financial performance of Fortune 500 companies. Spearheading business turnarounds, he substantially increased client profits by refocusing resources on top-performing products and devising revolutionary corporate strategies. In doing so, he empowered diverse businesses from across the nation to better manage their cash flow.

Before he reached executive status, Matt was the Accounting Director at Big Building, where he streamlined all accounting operations, introduced internal controls, and drove powerful financial initiatives. He increased the company's gross profit margin from \$2 million to \$26 million while bringing annual revenue from \$15 million to \$48 million. He also improved project scheduling efficiency by creating a web portal for subcontractors and field teams.

Matt has a Master of Science in Accounting from the University of North Texas and a Bachelor of Science in Accounting from the University of Dallas. He is a Certified Public Accountant in the state of Texas.

Recently, Matt hiked the 400+ mile Colorado Trail solo. When he's not busy conquering major trails or massive financial bottlenecks, he can be found spending time with his wife and two children.

Key Skills

Strategic Operational Plans
Process Optimization
Regulatory Compliance
Sarbanes Oxley (SOX)
Change Management

Shareholder Value Maximization
Mergers & Acquisitions (M&A)
Key Performance Indicators (KPIs)
Investor & Banking Relations
Treasury & Financial Controls

Best Practices
Risk Mitigation
Financial Modeling
Tax Planning
SEC Requirements